

# **The Economics of International Migrations: The Aggregate Effects**

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Lecture 4

## Can we isolate the aggregate effects of Immigrants?

- Effects on Employment of natives, at the national level
- Effects on Hours worked at the national level
- Effects on investment and capital per worker
- Effects on Total factor Productivity
- Effects on Average Wages
  
- Use a production function and growth “accounting” framework

# Aggregate Effects of Immigration

- Consider the receiving country. Production function Approach

$$Y_{dt} = A_{dt} K_{dt}^{\alpha} L_{dt}^{1-\alpha}$$

- Then effects on total income and wages, of any change can be obtained as:

$$\frac{\Delta Y_{dt}}{Y_{dt}} = \frac{\Delta A_{dt}}{A_{dt}} + \alpha \frac{\Delta K_{dt}}{K_{dt}} + (1 - \alpha) \frac{\Delta L_{dt}}{L_{dt}}$$

$$\frac{\Delta y_{dt}}{y_{dt}} = \frac{\Delta w_{dt}}{w_{dt}} = \frac{\Delta A_{dt}}{A_{dt}} + \alpha \left( \frac{\Delta K_{dt}}{K_{dt}} - \frac{\Delta L_{dt}}{L_{dt}} \right)$$

## Effects of Immigration on each term

- Labor, measured as hours worked: 1 for 1 or crowding out? Depress labor supply of natives?
- Capital: Investment respond to marginal product of K, is adjustment fast or slow (does K/L change)?
- Productivity:
  - scale effects (agglomeration, Ciccone-Hall 1996, Ottaviano and Peri 2007)?
  - Specialization-efficiency-competition effects (Peri-Sparber 2009, Card 2007, Schollmann 2008)
  - Adoption of unskilled-intensive technologies (Lewis 2005)

# Estimate the following equations

$$\frac{\Delta X_{dt}}{X_{dt}} = D_t + \gamma_x \frac{\Delta F_{dt}}{Pop_{dt}} + e_{st}$$

- Where  $X_{dt}$  is, in turn, labor, capital, TFP or output

- Need for an exogenous shifter of immigration  $\Delta F_{dt}$  as instrument:

- From the gravity equation, including pull factors in the regression but omitting them in the predicted flow. It depends only on country of origin by time and bilateral costs.
 
$$\ln(Migrant\ Flow)_{odt} = \hat{D}_{ot} + \hat{D}_{od}$$

## Discussion of the Instrument

- Obtained from the Bilateral flow equation:

$$\ln(Mig_{ojt}) = D_{ot} + D_o + \alpha(w_{jt} - w_{ot}) + \beta_c[\textit{Geography, Laws - Policies, Networks}]_{ojt} + u_{ojt}$$

- We also constructed it only including demographic, income inequality of the country of origin and controlling for trade flows.
- Results are robust but instruments are weaker, so standard errors are larger

# Construction of aggregate Variables

- Hours worked: from the OECD-STAN dataset (includes employment and total hours, for all 14 countries 1980-2005)
- Total Output: OECD-STAN dataset, cross-checked with Penn World Table 6.2. Real US \$ in 2000 PPP.
- Capital Services: from OECD Productivity dataset, that measure the services (adjusting for age, depreciation and vintage) complemented with data on investment to calculate gross stock (from PWT 6.2) in the missing years

## Estimation results: First Stage

|                                   | (1)<br><i>Basic</i> | (2)<br><i>Omitting US</i> | (3)<br><i>Europe Only</i> | (4)<br><i>1990-2005</i> |
|-----------------------------------|---------------------|---------------------------|---------------------------|-------------------------|
| <i>Coefficient</i>                | 0.67**<br>(0.03)    | 0.67**<br>(0.03)          | 0.67**<br>(0.04)          | 0.62**<br>(0.03)        |
| <i>F-test</i><br><i>(p-value)</i> | 495.1**<br>(0.000)  | 496**<br>(0.000)          | 319.2**<br>(0.000)        | 539.14<br>(0.000)       |
| <i>Partial R-Square</i>           | 0.43                | 0.44                      | 0.42                      | 0.41                    |
| <b>Observations</b>               | 350                 | 325                       | 225                       | 210                     |



# Estimation results:

## Table 6: 2SLS short-run effects

|  | (1)<br><i>basic 2SLS</i> | (2)<br><i>Omitting US</i> | (3)<br><i>Europe only</i> | (4)<br><i>1990-2005</i> | (5)<br><i>Using Net<br/>Immigration</i> |
|--|--------------------------|---------------------------|---------------------------|-------------------------|---|
| $\Delta L/L$                                       | 1.02**<br>(0.12)         | 0.99<br>(0.08)            | 1.00<br>(0.08)            | 0.96**<br>(0.08)        | 4.00**<br>(0.29)                        |
| $\Delta Employment/Employment$                     | 1.22**<br>(0.09)         | 1.21**<br>(0.10)          | 1.22**<br>(0.13)          | 1.22**<br>(0.12)        | 4.81**<br>(0.37)                        |
| $\Delta Hours\ per\ worker/Hours\ per\ worker$     | -0.20*<br>(0.10)         | -0.20<br>(0.11)           | -0.25**<br>(0.08)         | -0.26**<br>(0.10)       | -0.80<br>(0.45)                         |
| $\Delta K/K$                                       | 1.36**<br>(0.17)         | 1.37**<br>(0.18)          | 1.49**<br>(0.20)          | 1.38**<br>(0.19)        | 5.37**<br>(0.52)                        |
| $\Delta A/A$                                       | -0.13<br>(0.17)          | -0.11<br>(0.16)           | -0.06<br>(0.14)           | -0.37<br>(0.14)         | -0.51<br>(0.67)                         |
| $\Delta Y/Y$                                       | 0.99**<br>(0.50)         | 0.99**<br>(0.17)          | 1.09**<br>(0.20)          | 0.94**<br>(0.17)        | 3.91**<br>(0.62)                        |
| $\Delta Capital\ per\ worker/Capital\ per\ worker$ | 0.14<br>(0.13)           | 0.16<br>(0.14)            | 0.23<br>(0.14)            | 0.15<br>(0.14)          | 0.56<br>(0.51)                          |
| $\Delta Output\ per\ hour/Output\ per\ hour$       | -0.02<br>(0.20)          | 0.03<br>(0.19)            | 0.08<br>(0.15)            | -0.04<br>(0.17)         | -0.10<br>(0.80)                         |
| <b>Observations</b>                                | 350                      | 325                       | 225                       | 210                     | 350                                     |

Is there a difference if immigrants enter the country in a recession?

- Relevant short-run question is: how to minimize the negative short-run impact of immigrants and maximize their long-run positive total effect.
  - In a period of low demand immigrants may be harder to absorb in the labor market
  - In a period of low demand, immigrants may cause a slow adjustment of investments
  - The first effect would harm employment, the second wages

## Impact of immigration in Normal and Bad economic times: Period 1980-2005

**2SLS estimates, instruments: gravity push factors only**

| <i>Specification:</i>  | (1)<br><i>Basic 2SLS</i>         |                                | (2)<br><i>2SLS</i><br><i>Controlling for lagged income per worker</i> |                                |
|--|----------------------------------|--------------------------------|---|--------------------------------|
|  | Normal Times<br>Output gap > -1% | Bad Times:<br>Output gap < -1% | Normal Times<br>Output gap > -1%                                      | Bad Times:<br>Output gap < -1% |
| $\Delta L/L$   | 1.746**<br>(0.175)               | 0.520**<br>(0.110)             | 1.717**<br>(0.116)  | 0.498**<br>(0.123)             |
| $\Delta \text{Employment} / \text{Employment}$                 | 1.724**<br>(0.159)               | 0.883**<br>(0.113)             | 1.700**<br>(0.156)  | 0.866**<br>(0.113)             |
| $\Delta \text{Hours per worker} / \text{Hours per worker}$     | 0.022<br>(0.0771)                | -0.364**<br>(0.151)            | 0.017<br>(0.0884)   | -0.367**<br>(0.153)            |
| $\Delta K/K$   | 1.676**<br>(0.205)               | 1.158**<br>(0.149)             | 1.714**<br>(0.257)  | 1.185**<br>(0.177)             |
| $\Delta A/A$   | -0.189<br>(0.156)                | -0.091<br>(0.184)              | -0.167<br>(0.182)   | -0.075<br>(0.182)              |
| $\Delta Y/Y$   | 1.517**<br>(0.141)               | 0.634**<br>(0.163)             | 1.532**<br>(0.156)  | 0.645**<br>(0.169)             |
| $\Delta \text{Capital per worker} / \text{Capital per worker}$ | -0.048<br>(0.167)                | 0.274**<br>(0.125)             | 0.0139<br>(0.200)   | 0.320**<br>(0.148)             |
| $\Delta \text{Output per hour} / \text{Output per hour}$       | -0.229<br>(0.182)                | 0.114<br>(0.219)               | -0.185<br>(0.178)   | 0.147<br>(0.224)               |
| <b>Observations</b>  | 336                              |                                | 298   |                                |

## Estimation results: Table 7, 2SLS Long-run effects (5 year differences)

|  | (1)<br><i>basic 2SLS</i> | (2)<br><i>Omitting US</i> | (3)<br><i>Europe only</i> | (4)<br><i>1990-2005</i> |
|--|--------------------------|---------------------------|---------------------------|-------------------------|
| $\Delta L/L$   | 0.99**<br>(0.09)         | 0.97**<br>(0.08)          | 0.97**<br>(0.10)          | 0.97**<br>(0.08)        |
| $\Delta Employment/$<br>$Employment$                     | 1.18**<br>(0.09)         | 1.16**<br>(0.09)          | 1.21**<br>(0.10)          | 1.18**<br>(0.10)        |
| $\Delta Hours\ per\ worker$<br>$/Hours\ per\ worker$     | -0.19<br>(0.08)          | -0.19<br>(0.09)           | -0.23**<br>(0.06)         | -0.22**<br>(0.10)       |
| $\Delta K/K$   | 1.24**<br>(0.13)         | 1.25**<br>(0.17)          | 1.33**<br>(0.18)          | 1.22**<br>(0.17)        |
| $\Delta A/A$   | -0.09<br>(0.13)          | -0.08<br>(0.12)           | -0.03<br>(0.11)           | -0.08<br>(0.12)         |
| $\Delta Y/Y$   | 0.96**<br>(0.14)         | 0.97**<br>(0.16)          | 1.05**<br>(0.18)          | 0.97**<br>(0.15)        |
| $\Delta Capital\ per\ worker/$<br>$Capital\ per\ worker$ | 0.06<br>(0.13)           | 0.08<br>(0.13)            | 0.16<br>(0.13)            | 0.04<br>(0.14)          |
| $\Delta Output\ per\ hour/$<br>$Output\ per\ hour$       | -0.02<br>(0.24)          | 0.01<br>(0.14)            | 0.09<br>(0.12)            | -0.04<br>(0.14)         |
| <b>Observations</b>                                      | 70                       | 65                        | 45                        | 56                      |

## Conclusions: Determinant and effects in Cross-Country analysis

- Immigration flows are sensitive to:
  - changes in income of receiving countries relative to the sending countries
  - Changes in immigration laws
- Push-driven immigration flows produce a 1 for 1 increase in overall employment and income in the short and long run
- No effect on capital-labor ratio and TFP in the short and long-run.
- Hence no negative effect on average wages.

## Summarizing the cross-country and the US evidence

- 1) The approach uses a consistent model, production function based, with capital adjustment and TFP independent from immigration.
  - This is confirmed in the cross-country data
  - This implies that immigration does not change average wages
- 2) If there are two levels of schooling, imperfectly substitutable between them then immigration is rather balanced and has not contributed to the income inequality.
- 3) Given the large inflow of immigrants in 1990-2006 relative to their share in 1990, if there is some imperfect substitutability (even small) this hurts wages of previous immigrants.