

GIORGIO BARBA NAVARETTI

PUBLICATIONS

Books

'Come sta cambiando l'Italia. Le trasformazioni della struttura produttiva e i costi sociali del mutamento' with Richard Baldwin and Tito Boeri, Il Mulino, 2007.

'Le multinazionali nell'economia mondiale' (with Anthony J. Venables et al.), Il Mulino, 2006.

'Multinational Firms in the World Economy' (with Anthony J. Venables et al.), Princeton University Press, 2004.

'Technology and Enterprise Development: Ghana under Structural Adjustment' (with Sanjaya Lall, Simon Teitel, Ganeshan Wignaraja), 1994 Macmillan, London.

Papers in Refereed Journals

'The Impact of Trade Liberalisation on Enterprises in Small Backward Economies: The Case of Chad and Gabon', with Riccardo Faini and Bernard Gauthier, *Review of Development Economics*, 10(3) 2006, 452-465.

'Multinazionali: effetti nei paesi di destinazione', *Rivista di politica economica*, Maggio-Giugno 2004.

'Moving Skills from Hands to Heads: Import of Technology and Export Performance', with Marzio Galeotti and Andrea Mattozzi, *Research Policy* 33 (2004), 879-895.

'Adjusting Labour Demand: Multinational vs. National Firms. A Cross-European Analysis', with Daniele Checchi and Alessandro Turrini, *Journal of the European Economic Association*, 1(2-3), 2003, 708-719.

'The Role of Subsidies in Promoting Italian Joint Ventures in Least Developed and Transition Economies' with Enricio Santarelli and Marco Vivarelli, *Applied Economics*, 34 (12), 2002, 1563-69.

'The Decision to Invest in a Low wage Country: Evidence from Italian Textile and Clothing Multinationals' with Anna Falzoni e Alessandro Turrini, *Journal for International Trade and Economic Development*, 10 (4) 2001, 451-470.

'International Knowledge Flows and Economic Performance. A Review of the Evidence', *World Bank Economic Review*, January 2000, 14 (1), 2000, 91-109.

'Vintage Technology, Technical Change and Skill Constraints. Evidence from US Exports of New and Used Machines' (with Isidro Soloaga e Wendy Takacs), *World Bank Economic Review*, January 2000, 14 (1), 2000, 1-15.

'From Learning to Partnership. Multinational R&D Cooperation in Developing Countries' (with Carlo Carraro), *Economics of Innovation and New Technology*, 8, 1999, 137-173.

'Bargains Rejected? Developing Country Trade Policy on Used Equipment' (with Isidro Soloaga e Wendy Takacs), *Labour*, 12, 2, 1998, 353-362.

'Industrial Enterprise response to the Devaluation in Cameroon', (with Jaime De Melo, Bernard Gauthier e James Tybout), *Journal of African Economics*, 6, 1997, 3-34.

"Joint Ventures in Developing Countries: Conflict or Cooperation? A General Analytical Framework" *Il Giornale degli Economisti- Annali di Economia* n. 4-6, April-June 1995.

'Internazionalizzazione delle imprese italiane. tendenze recenti e impatto della svalutazione della Lira' (with Alessandro Nova), *Economia Italiana*, 3, 1994.

"Memoria, Imprenditorialita' e Capitale Straniero. La Formazione della Classe Imprenditoriale in Africa Sub Sahariana", *Annali della Fondazione Einaudi* n XXIV, 1991, Torino.

"Control Sharing Foreign Investments in Developing Countries. The Long Term Transfer of Capabilities", *il Giornale degli Economisti/ Annali di Economia*, n. 5-6, 1990.

"L'indebitamento in valuta delle imprese italiane: un approccio microeconomico al problema del debito estero", *L'Industria, Rivista di Economia e Politica Industriale*, n.2. Aprile-Giugno 1987.

Books edited

[Investimenti esteri delle imprese italiane nei paesi emergenti](#) edited with Oscar Garavello, 2001 Giuffré editore, Milano.

[Labour Markets, Poverty and Development](#) (edited with Riccardo Faini and Giovanni Zanalda), 1999, Oxford University Press.

'Creation and Transfer of Knowledge: Institutions and Economic Incentives' (edited with Partha Dasgupta, Karl Goran Maler and Domenico Siniscalco), 1998 Springer Verlag, Heidelberg.

'Nuove prospettive per la cooperazione allo sviluppo: i processi di integrazione economica e politica con i paesi del Mediterraneo', (edited with Riccardo Faini), 1997 Il Mulino, Bologna.

"Trade Policy, Productivity and Foreign Investment: The Textile and Clothing Industry in Europe", (edited with R.Faini and A.Silberston), 1994 Oecd, Parigi.

Chapters in books

'Do Italian Firms Improve Their Performance At Home By Investing Abroad? forthcoming in Steven Brakman And Harry Garretsen, *"Recent Developments In International Trade: Globalization And The Multinational Enterprise"* forthcoming 2006 Ces-Ifo and MIT Press.

'Weightless Machines and Costless Knowledge: an Empirical Analysis of Trade and Technology Diffusion', forthcoming in B. Hoekman and B. Smarzinska, *'Microfoundations of International Technology Diffusion'*, 2005, World Bank and Plagrave Macmillan.

Comment to 'The Employment Impact of Globalization in Developing Countries' by Sanjaya Lall in Marco Vivarelli and Eddie Lee Eds., *'Understanding Globalization, Employment and Poverty Reduction'*, 2004, Palgrave Macmillan.

'Investimenti all'estero e produttività: un'analisi comparata di Italia Francia e Spagna', in Giampaolo Galli e Luigi Paganetto: *'La Competitività dell'Italia: le Imprese'*, 2002, Il Sole 24 Ore, Milano.

'Is the Suspect Guilty? Labour Markets Effects of Trade Liberalisation in Textile', in G.Galli and J. Pelkmans, *'Regulations, Markets and Competitiveness in Europe'*, 2000, Edward Elgar.

'Istituzioni per la creazione e per la diffusione della conoscenza: un'applicazione empirica', with Domenico Siniscalco, in *'Economia della Ricerca'*, 2000, Il Mulino, Bologna.

'Promoting the Strong or Supporting the Weak? How to Address Technological Gaps and Segmented Labour Markets in Sub-Saharan Africa' in G.Barba Navaretti, R. Faini e Giovanni Zanalda (edited by), *'Labour Markets Poverty and Development'*, 1998 Oxford University Press.

'R&D Inter-firm Agreements in Developing Countries. Where? Why? How?', (with Andrea Bigano), in G.Barba Navaretti, P.Dasgupta, K.G. Maler and D.Siniscalco (edited by) *'Creation and Transfer of Knowledge: Institutions and Economic Incentives'*, 1998 Springer Verlag.

'Scienza e tecnologia come istituzioni per la creazione e la diffusione della conoscenza' with Domenico Siniscalco in Paolo Ceri e Paolo Borgna (edited by), *'La tecnologia per il XXI secolo'*, 1998, Einaudi, Torino.

"Trade Policy and Foreign Investment in Textile and Clothing: An Analytical Framework". in G. Barba Navaretti, R. Faini and A. Silberston (eds.), *"Trade Policy, Productivity and Foreign Investment: The Textile and Clothing Industry in Europe"*, 1994 Oecd, Paris.

"Redeployment of Production, Trade Protection and Global Firm Strategy. The Case of Italy", (with Giorgio Perosino) in G. Barba Navaretti, R. Faini and A. Silberston (eds.), *"Trade Policy, Productivity and Foreign Investment: The Textile and Clothing Industry in Europe"*, 1994 Oecd, Paris.

"Joint Ventures and autonomous Industrial Development: the Magic medicine. The case of the Ivory Coast" in Frances Stewart, Sanjaya Lall e Sam Wangwe (eds.) *"Alternative Development Strategies in Sub-Saharan Africa"*, 1992 Macmillan, Londra.

"Joint Venture, Trasferimento di Capacità e Asimmetria di Informazione: un Confronto tra la Costa d'Avorio e il Camerun" in Franco Volpi e Fiamma Mersi (edited by), *'Crisi, Aggiustamento, Sviluppo'*, Franco Angeli Milano, 1993.

"Aid Agencies and the Promotion of Foresign Investments in Developing Countries: Between Market and Cooperation" in Gianni Vaggi (ed.) *"The Debt Beyond"* Macmillan, Londra, 1992.

Il Ruolo della Cooperazione nella Promozione degli Investimenti Esteri e delle Joint Venture nei Paesi in Via di Sviluppo: Esperienze, Tendenze e Analisi delle Condizioni di Efficacia" (with Giorgio Perosino), in Fabrizio Onida e Carlo Santoro (edited by) *"I problemi della cooperazione allo sviluppo negli anni '90"*, il Mulino, Bologna 1992.

Policy Reports

['Handbook of Trade Policy and WTO Accession for Development in Russia and the CIS'](#), 2005 The World Bank, Washington.

['Azerbaijan: Trade and Trade Facilitation Review'](#), 2003 Asian Development Bank.

['Multinational Corporations and Global Production Networks: the Implications for Trade Policy'](#), with Jan Haaland and Tony Venables, 2002 CEPR, London, Report prepared for the DG Trade of the European Commission.

Enterprise Response to the Devaluation and Trade and Fiscal Reforms in Chad and Gabon' with Riccardo Faini and Bernard Gauthier, 1998 World Bank.

'The Acquisition of Technological Capabilities: Ghana, Kenya and Zimbabwe Compared', with Sanjaya Lall and Ganeshan Wignaraja World Bank, 1994 Regional Program on Enterprise Development.

"The Machine Tool Industry in the ex-Soviet Union. Structure and Perspectives", with Sandro Prova, 1992 Working Paper Imisp-SDA, Università Bocconi, Milano.

Working Papers

[‘Does Family Control Affect Trade Performance? Evidence for Italian Firms’](#) with Riccardo Faini and Alessandra Tucci, Centro Studi Luca d’Agliano Working Paper n. 260, 2008.

[‘Offshoring and Immigrant Employment: Firm Level Theory and Evidence’](#), with Giuseppe Bertola and Alessandro Sembenelli, Centro Studi Luca d’Agliano Working Paper n. 245 and CEPR Discussion Paper n. 6743, 2008.

[‘How Does Investing in Cheap Labour Countries Affect Performance at Home? France and Italy’](#) with Davide Castellani and Anne-Célia Disdier, Oxford Economic Papers 2009, doi: 10.1093/oenp/gpp010, Centro Studi Luca d’Agliano Working Paper n. 215, 2006.

[‘Investments Abroad and Performance At Home. Evidence from Italian Multinationals’](#), Forthcoming CEPR Discussion paper, n. 4284, 2004.

[‘Do not Get Trapped into Crossing: Indian Firms and Foreign Markets’](#), with Marzio Galeotti and Alessandra Tucci, Centro Studi Luca d’Agliano Working Paper n. 170, 2002.

‘Information Sharing, Research Co-ordination and Membership of Research Joint Ventures’ with Patrizia Bussoli, Georg von Graevenitz e David Ulph, CEPR Discussion Paper 3134, 2002.

[‘On Institutions that Produce and Disseminate Knowledge’](#), with Partha Dasgupta, Karl Goran Maler e Domenico Siniscalco, Fondazione Eni Enrico Mattei, Nota di lavoro 68.97, 1997.

‘What Determines Intra-Industry Gaps in Technology? A Simple Theoretical Framework for the Analysis of Technological Capabilities in Developing Countries’ Centro Studi Luca d’Agliano Queen Elizabeth House Development Studies Working Papers n. 72, 1994.